

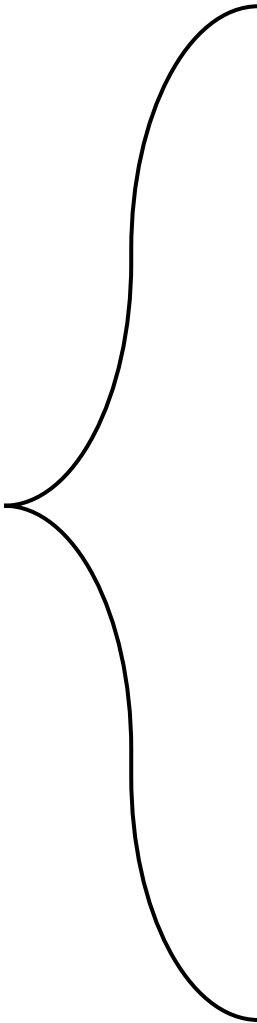


# Analyst Briefing 1Q FY 2026

30<sup>th</sup> December 2025



# Group Overview



Building Material



Automobile



Electronics



Chemicals, Agri Science, Animal Health, Pharma



Power

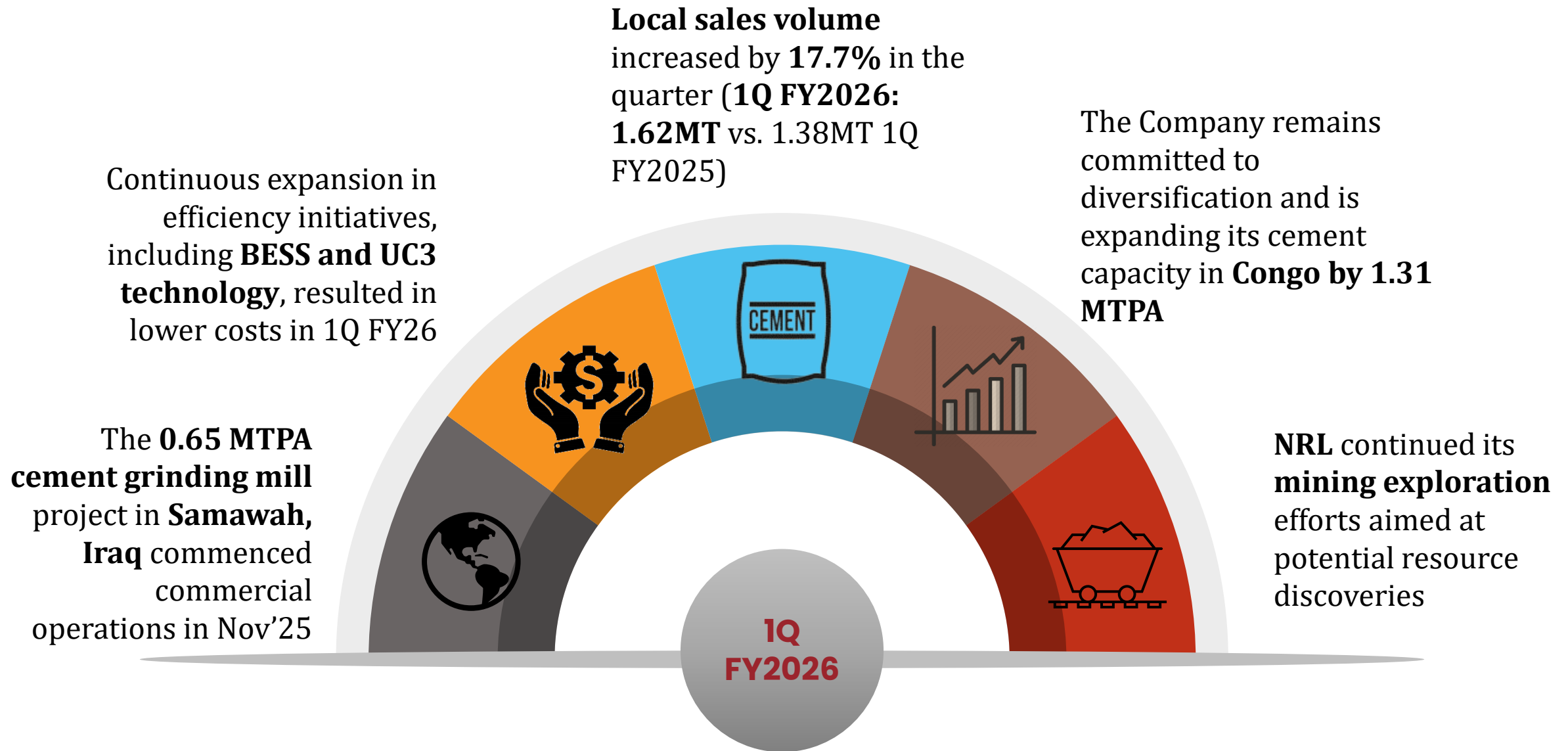


Mining



NATIONAL RESOURCES

# Key Operational Highlights



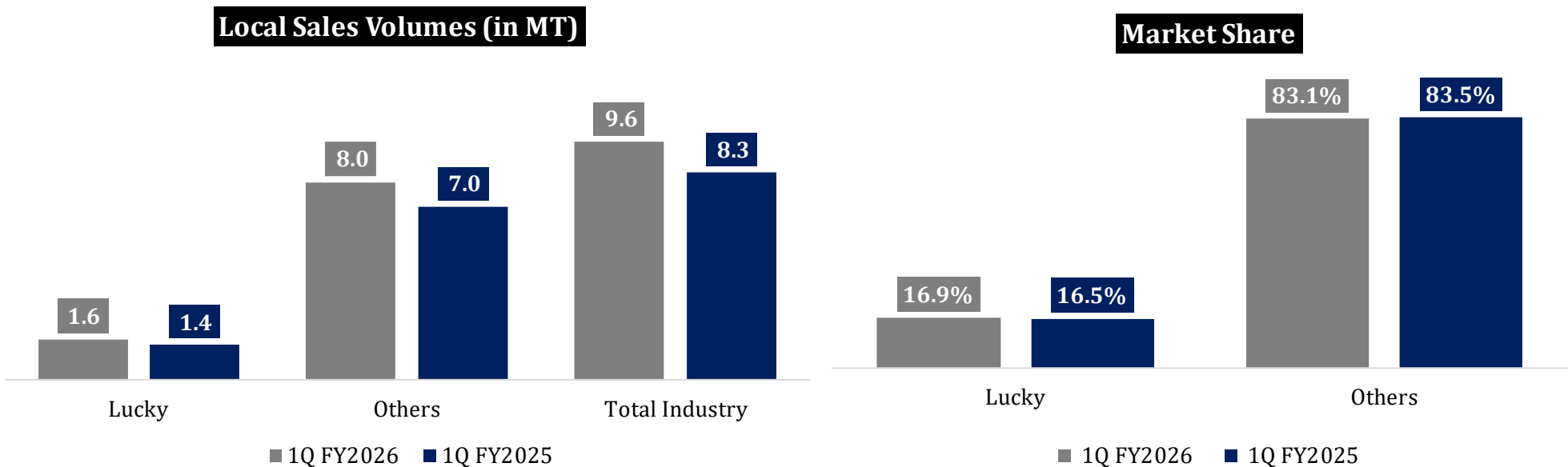


# **Industry Volumes & Market Share 1Q FY2026**

# Sales Volumes & Market Share - Domestic

The **domestic sales** of the company increased by **17.7%** to reach **1.6 MT** in 1Q FY2026

During 1Q FY2026, the **domestic market share** of the company increased to **16.9%** vs 16.5% in SPLY

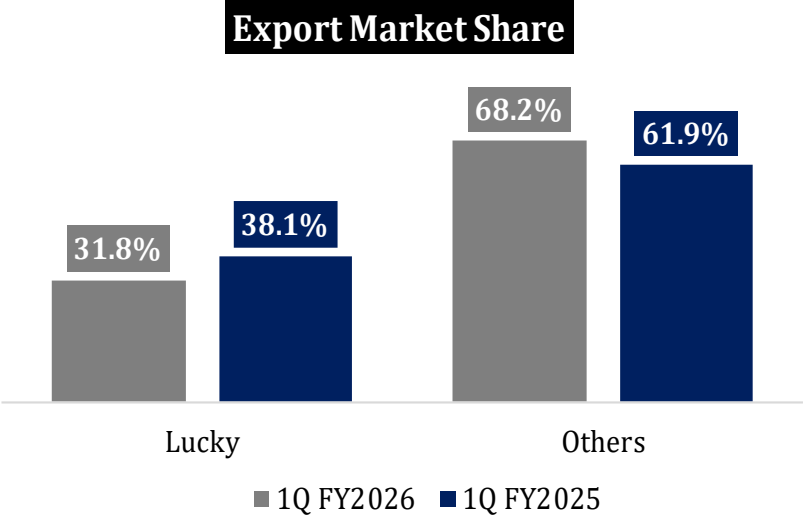
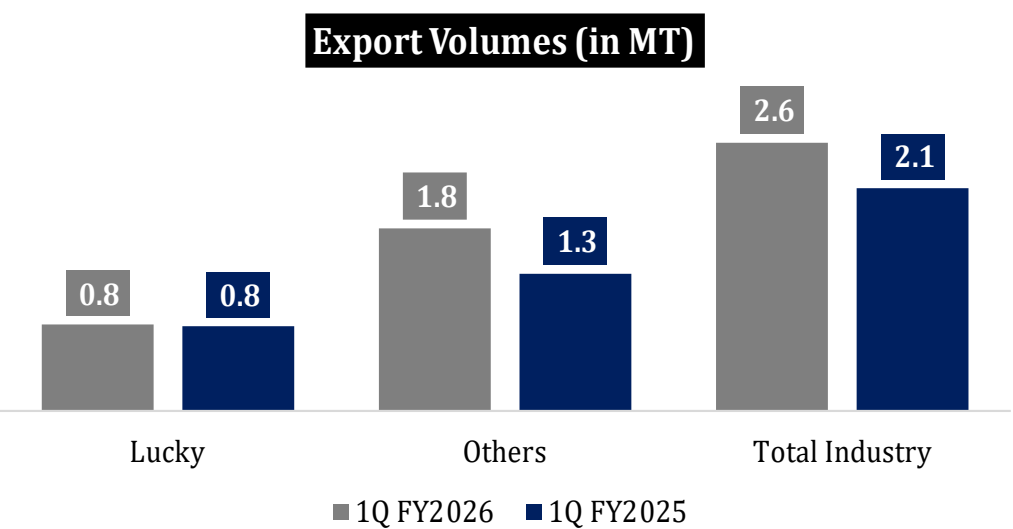




# Sales Volumes & Market Share - Exports

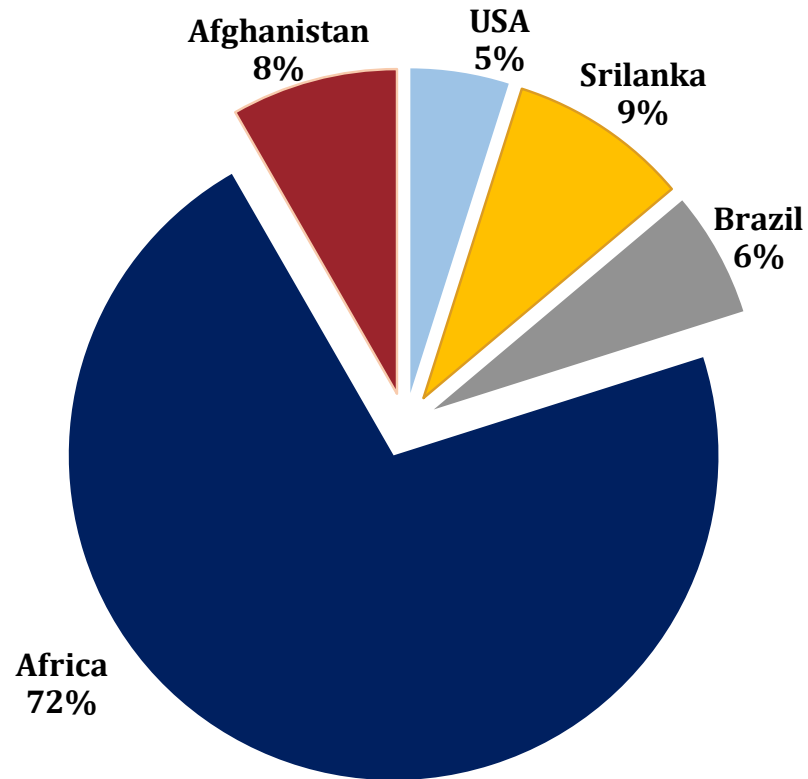
The **export sales volumes** increased by 1% to reach **0.83MT** in 1Q FY2026.

During 1Q FY2026, the **export market share** of the company decreased to **31.8%** compared to **38.1%** in 1Q FY2025.

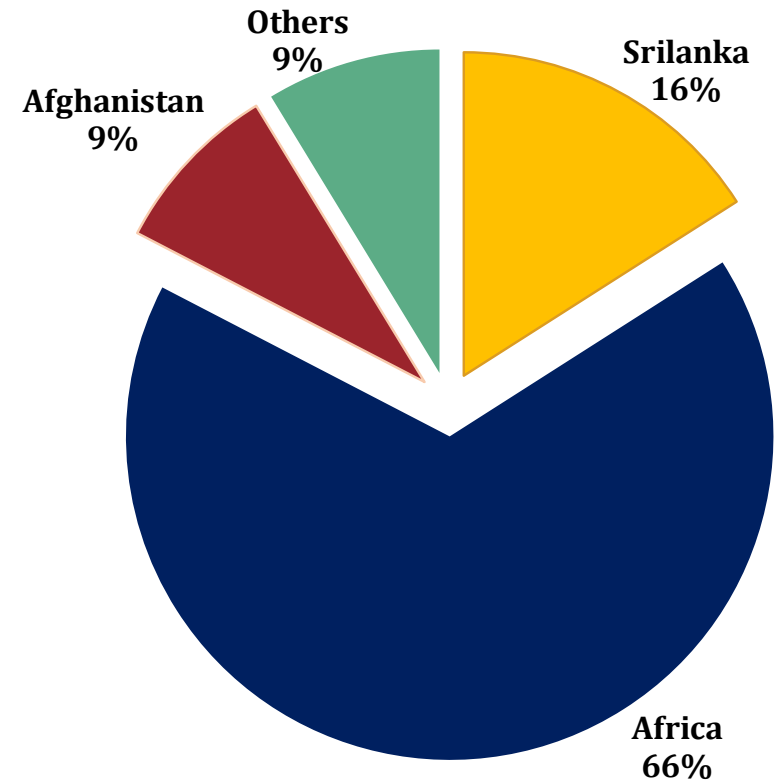


# Export Destinations

1Q FY2026



1Q FY2025



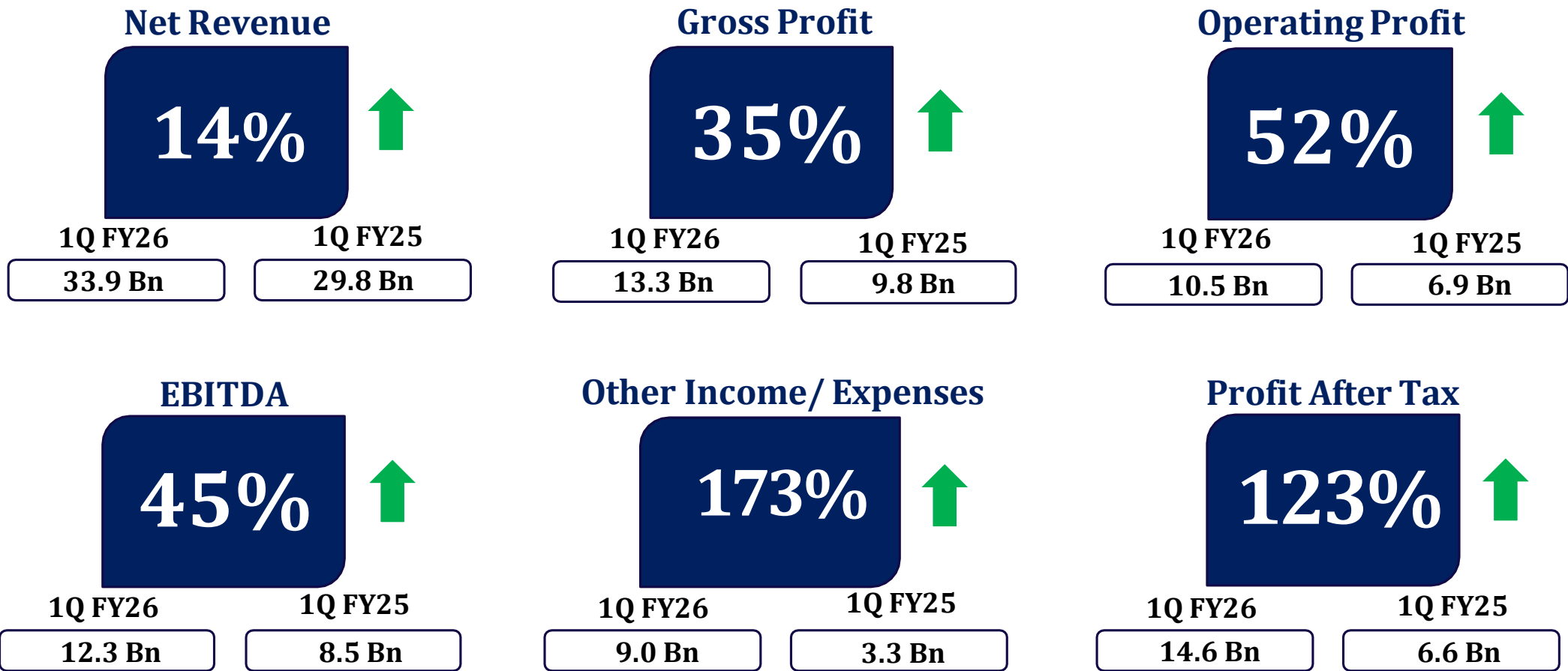



# **Standalone Key Figures 1Q FY2026**



# Standalone Financial Highlights (1Q FY2026 vs. 1Q FY2025)

All numbers in PKR

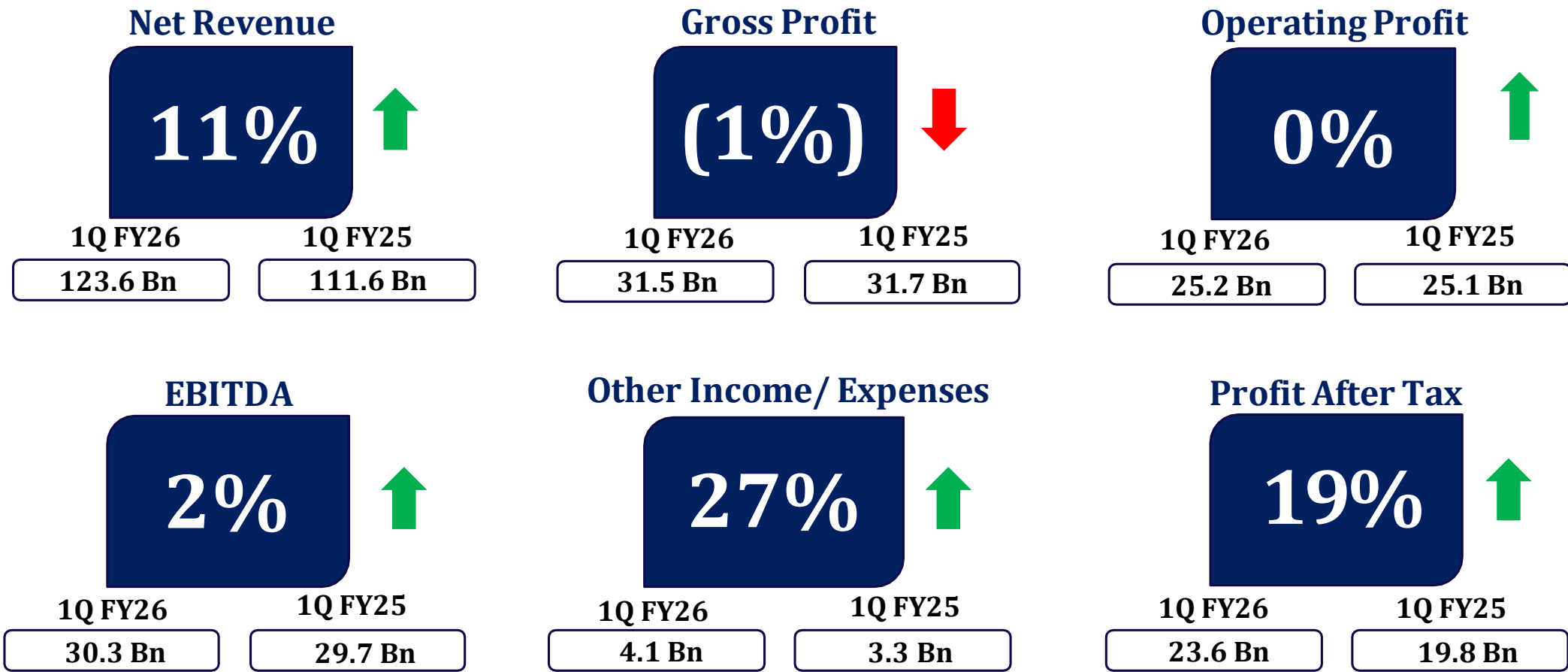




# **Consolidated Key Figures 1Q FY2026**

# Consolidated Financial Highlights (1Q FY2026 vs. 1Q FY2025)

All numbers in PKR





# **Outlook**

## **1Q FY2026**

# Outlook

Pakistan's economic outlook for FY2026 remains stable, supported by low inflation, a stable exchange rate, stronger external buffers, and continued IMF reforms, with potential monetary easing expected to boost private sector growth once post-flood recovery stabilizes

## Cement

- Recovering industrial activity, fiscal discipline, and stronger investor confidence are driving construction and infrastructure growth, supported by rising domestic demand and post-flood rehabilitation, though sustained progress depends on consistent government policies and development programs
- The new cement grinding mill and clinker line in Samawah, Iraq, enhance efficiency and profitability, enabling surplus clinker sales and positioning the company to leverage expanded capacity and meet increasing market demand.



## Chemical

- Despite global challenges such as trade tensions, geopolitical risks, and inflation, the segment remains resilient—supported by a strong balance sheet, diversified portfolio, operational efficiency, and disciplined capital allocation—while pursuing strategic growth initiatives and regular market reviews to stay adaptive.



## Automobile and Mobile Assembly

- Market outlook turning positive amid rising competition from new Chinese entrants and liberalized used car imports. LMC aims to protect margins and boost competitiveness through new model launches, operational efficiency, and localization strategies.
- Positive prospects driven by growing demand in the low-cost segment. LMC is focusing on producing affordable smartphones to reinforce Samsung's market share and capture expanding consumer demand.



**SPORTAGE & SORENTO**  
Launched in Feb'25 & May'25

**EV5 & EV9**  
Launched in Oct'24 & Feb'25

## Power

- Despite challenges from demand volatility, transmission constraints, and circular debt, government efforts in debt restructuring and infrastructure investment are expected to enhance system efficiency and energy offtake.
- With Sindh Engro Coal Mine's COD expected by 4Q FY2026, LEPCL's merit order position will strengthen, improving energy affordability. The company remains committed to operational excellence, financial discipline, and high safety and environmental standards.



# Q & A



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